```
            Quarterly Report Under Section 13 or 15(d)
            of the Securities Exchange Act of 1934
            For the quarterly period ended September 30, 1999
[ ] Transition Report Pursuant to Section 13 or 15(d)
            of the Securities Exchange Act of 1934
            For the transition period from to
                                    to
                                    -------
                                    Commission file Number 0-16109
            ADVANCED POLYMER SYSTEMS, INC.
(Exact name of registrant as specified in its charter)
```


## Delaware

(State or other jurisdiction of incorporation or organization)

94-2875566
---------------------------
(IRS Employer
Identification No.)

$$
123 \text { Saginaw Drive, Redwood City, CA } 94063
$$

(Address of principal executive offices)
(650) 366-2626
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No $\qquad$

At October 31, 1999, the number of outstanding shares of the Company's common stock, par value $\$ .01$, was $20,115,664$.

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## PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements (unaudited):

Condensed Consolidated Balance Sheets
September 30, 1999 and December 31, 1998 (as restated)
Condensed Consolidated Statements of Operations
for the three and nine months ended September 30, 1999
and 1998 (as restated)
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Notes to Condensed Consolidated Financial Statements
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PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

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PART I. FINANCIAL INFORMATION
ITEM 1. Financial Statements (unaudited):
    --------------------------------
```

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)
ASSETS
Current assets:
Cash and cash equivalents
Trade accounts receivable, net
Receivables for royalties,
license and option fees and
R\&D fees
Inventory
Advances and loans to officers
and employees
Prepaid expenses and other
Property and equipment, net
Deferred loan costs, net
Goodwill and other intangible
assets, net
Other long-term assets
Total assets
LIABILITIES \& SHAREHOLDERS' EQUITY
Current liabilities:
Accounts payable
Accrued expenses
Accrued settlement liability
Deferred revenue
Current portion - long-term debt
Total current liabilities
Deferred revenue - non-current
Long-term debt
Total liabilities

| \$ | 3,152,576 | \$ | 4,088,173 |
| :---: | :---: | :---: | :---: |
|  | 3,026,752 |  | 2,532,527 |
|  | 2,053,564 |  | 2,296,852 |
|  | 4,423,929 |  | 2,959,443 |
|  | 343,748 |  | 338,947 |
|  | 730,875 |  | 596,400 |
|  | 13,731,444 |  | 12,812,342 |
|  | 8,163,899 |  | 8,643,856 |
|  | 39,601 |  | 90,428 |
|  | 1,219,421 |  | 1,351,813 |
|  | 422,892 |  | 182,892 |
| \$ | 23,577,257 | \$ | 23,081,331 |
| \$ | 1,486,763 | \$ | 1,347,737 |
|  | 1,229,978 |  | 1,057,287 |
|  | -- |  | 1,300,000 |
|  | 1,284,284 |  | 1,291,540 |
|  | 872,906 |  | 3,055,460 |
|  | 4,873,931 |  | 8,052,024 |
|  | 4,884,170 |  | 5,993,245 |
|  | 2,643,386 |  | -- |
|  | 12,401,487 |  | 14,045,269 |

Commitments and Contingencies

Shareholders' equity:
Common stock and common stock

> Accumulated deficit

Total shareholders' equity
Total liabilities and shareholders' equity


See accompanying notes.
(As Restated See Note 11)

## ASSETS

Current assets:
Cash and cash equivalents
Trade accounts receivable, net
Receivables for royalties,
$\quad$ license and option fees and
R\&D fees
Inventory
Advances and loans to officers
and employees
Prepaid expenses and other

## Total current assets <br> Total current assets

Property and equipment, net
forred loan costs, net
assets, net
Other long-term assets
Total assets
September 30, 1999

| \$ | 3,152,576 | \$ | 4,088,173 |
| :---: | :---: | :---: | :---: |
|  | 3,026,752 |  | 2,532,527 |
|  | 2,053,564 |  | 2,296,852 |
|  | 4,423,929 |  | 2,959,443 |
|  | 343,748 |  | 338,947 |
|  | 730,875 |  | 596,400 |
|  | 13,731,444 |  | 12,812,342 |
|  | 8,163,899 |  | 8,643,856 |
|  | 39,601 |  | 90,428 |
|  | 1,219,421 |  | 1,351,813 |
|  | 422,892 |  | 182,892 |
| \$ | 23,577,257 | \$ | 23,081,331 |



[^0]Cash flows from operating activities:
Net income

Adjustments to reconcile net income to net cash used in
operating activities:
Depreciation and amortization
Amortization of deferred loan costs Stock issued to directors

796,157
50,827
761,470 197,448

| \$ | 1,652,677 | \$ | 626,661 |
| :---: | :---: | :---: | :---: |
|  | 796,157 |  | 761,470 |
|  | 50,827 |  | 197,448 |
|  | 24,000 |  | -- |
|  | -- |  | 27,276 |
|  | 149,788 |  | 49,928 |
|  | $(494,225)$ |  | $(1,457,957)$ |
|  | 243,288 |  | $(1,093,632)$ |
|  | $(1,464,486)$ |  | $(192,110)$ |
|  | $(139,276)$ |  | $(604,370)$ |
|  | $(240,000)$ |  | 71,289 |
| s | 311,717 |  | $(1,462,282)$ |
|  | $(1,300,000)$ |  | -- |
|  | $(1,116,331)$ |  | 314 |
|  | $(1,525,864)$ |  | $(3,075,965)$ |
|  | $(183,808)$ |  | $(2,439,999)$ |
|  | $(183,808)$ |  | $(2,439,999)$ |
|  | 229,525 |  | 2,054,376 |
|  | 83,718 |  | 109,635 |
|  | 4,000,000 |  |  |
|  | $(3,539,168)$ |  | $(1,882,284)$ |
|  | 774,075 |  | 281,727 |
|  | $(935,597)$ |  | $(5,234,237)$ |
|  | 4,088,173 |  | 8,672,021 |
| \$ | 3,152,576 | \$ | 3,437,784 |
| \$ | 358,530 | \$ | 448,026 | Stock compensation awards to nonemployees

Restricted stock awards

See accompanying notes.
(1) Basis of Presentation
-----------------------

In the opinion of management, the accompanying unaudited condensed consolidated financial statements have been prepared on the same basis as those in the Annual Report on Form 10-K/A (Amendment No. 2) for the year ended December 31, 1998 and include all adjustments necessary to present fairly the financial position of Advanced Polymer Systems, Inc. and subsidiaries ("the Company" or "APS") as of September 30, 1999 and the results of their operations for the three and nine months ended September 30, 1999 and 1998.

These condensed consolidated statements should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 1998 included in the Company's Annual Report on Form 10-K/A (Amendment No. 2).

The condensed consolidated financial statements include the financial statements of the Company and its subsidiaries, Premier, Inc. ("Premier") and APS Analytical Standards, Inc. All significant intercompany balances and transactions have been eliminated in consolidation.

The Company considers all short-term investments in debt securities which have original maturities of less than three months at date of purchase to be cash equivalents. Investments which have original maturities longer than three months are classified as marketable securities in the accompanying balance sheets.

Certain reclassifications have been made to the prior period financial statements to conform with the presentation in 1999.
(2) Common Shares Outstanding and Earnings Per Share Information

Common stock outstanding as of September 30, 1999 is as follows:

Number of Shares

19,993,311
December 31, 1998
Warrants exercised after December 31, 1998
Shares issued to Directors after December 31, 1998
Shares issued under the Employee Stock
Purchase Plan
Shares issued upon exercise of stock options
Total shares

The following table sets forth the computation of the Company's basic and diluted earnings per share:

Three Months Ended September 30,
Mree Mont
1999
----
1998
----
(As Restated See Note 11)

Nine Months Ended September 30, ----------------------------------19991998
(As Restated See Note 11)

$$
\$ \quad 610,071 \quad \$ \quad 354,662
$$

Shares calculation
(denominator):
Weighted average shares
outstanding - basic
ffect of dilutive securities:
Effect of dilutive securitie
Stock options and employee stock purchase plan
Warrants

Weighted average shares outstanding - diluted

Earnings per share - basic

Earnings per share - diluted

20,092,148

225,281 18, 052
$20,335,481$
$==========$
$\$ \quad 0.03$
==========
\$ 0.03

19,969,391

142,023
137,302

20,248,716
==========
\$
$===0.02$
\$ 0.02

20,066,263
$19,807,934$


The following options with expiration dates ranging from July 23, 2001 to June 16,2009 were outstanding during the periods presented, but were not included in the computation of diluted earnings per share since the exercise prices of the options were greater than the average market price of the common shares:

| Three Months Ended |  |
| :--- | ---: |
| September 30, |  |
| ------------------ |  |
| 1999 | 1998 |
| ---- | ----- |

Number outstanding
Range of exercise prices

$$
\begin{array}{ll}
1,921,411 & 1,844,556 \\
\$ 5.56-\$ 15.00 & \$ 5.63-\$ 15.00
\end{array}
$$

| $2,732,738$ | $1,185,630$ |
| :--- | :--- |
| $\$ 5.25-\$ 15.00$ | $\$ 6.82-\$ 15.0$ |

## (3) Revenue Recognition

The Company has several licensing agreements that generally provide for the Company to receive periodic minimum payments, royalties, and/or non-refundable license fees. These licensing agreements typically require a non-refundable license fee and allow customers to sell the Company's proprietary products in a specific field or territory. The license agreements provide for APS to earn future revenue through product sales and/or, in some cases, royalty payments. The license fees are nonrefundable even if the agreements are terminated before their term or APS fails to supply product to the licensee. These license fees are amortized on a straight-line basis over the estimated life of the product to which they relate. When the customer fails to meet applicable contract terms and product supply is no longer required, any unamortized license fees are recognized as revenue.
(4) Long-Lived Assets, Including Goodwill and Other Intangibles

The Company evaluates the carrying value of long-lived assets, including goodwill, whenever changes have occurred that would require revision of the remaining estimated lives of recorded long-lived assets, including goodwill, or render those assets not recoverable. If such circumstances arise, recoverability is determined by comparing the undiscounted net cash flows of long-lived assets, including goodwill to their respective carrying values. The amount of impairment, if any, is measured based on the projected discounted cash flows using an appropriate discount rate. At this time, the Company believes that no impairment of long-lived assets, including goodwill and other intangibles, has occurred and that no reduction of the estimated useful lives or carrying values of such assets is warranted.

As of September 30, 1999, the Company has an outstanding secured loan receivable of $\$ 276,000$ from an officer of the Company. The loan bears an interest rate of the lower of $13.87 \%$ or the highest rate permitted under the applicable law. The loan was approved by the Compensation Committee of the Company's Board of Directors. Repayment of the loan is due by December 31, 1999.
(6) Inventory
------

The major components of inventory are as follows:

September 30, 1999 December 31, 1998

| Raw materials and work- |  |  |
| :---: | ---: | ---: |
| in-process | $\$ 1,110,020$ | $\$ 743,383$ |
| Finished goods | $3,313,909$ | $2,216,060$ |
|  | -------- | ------- |
| Total inventory | $\$ 4,423,929$ | $\$ 2,959,443$ |
|  | $=========$ | $========$ |

(7) Note Receivable

Included in long-term assets is the non-current portion of a note receivable recorded by the Company in connection with the sale of certain proprietary product rights. The note receivable of $\$ 500,000$ is due in equal monthly installments over a period of twenty-five months commencing September 15, 1999 and bears an interest rate equal to the prime rate.
(8) Debt

In March 1999, the Company received a $\$ 4,000,000$ term loan with a fixed interest rate of $13.87 \%$. The loan is secured by the assets of the Company's manufacturing facility in Louisiana and a portion of the Company's accounts receivable. Principal and interest payments are due in equal monthly installments over a period of forty-eight months commencing March 1999. The term loan was obtained mainly to refinance scheduled debt payments made in the first quarter of 1999.
(9) Income Taxes

The Company does not anticipate incurring significant amounts of income taxes in 1999 due to the use of its net operating loss carry forwards from prior years. Currently, any income tax expense is being offset by recognition of a corresponding change in the valuation allowance for deferred tax assets.
(10) Legal Proceedings

In November 1997, Biosource Technologies, Inc. ("Biosource") filed a complaint against the Company in the San Mateo Superior Court. Biosource claimed damages from the Company on the grounds that the Company had failed to pay certain minimum amounts allegedly due under a contract for the supply of melanin.

In December 1998, the Company reached a settlement agreement with Biosource for a net amount of $\$ 1,300,000$ which consisted of a $\$ 1,500,000$ settlement of Biosource's claims and a $\$ 200,000$ settlement of the Company's cross claims. Pursuant to the agreement, the Company paid Biosource $\$ 300,000$ in January, 1999 and $\$ 1,000,000$ on May 31, 1999. The settlement agreement also provided for the termination of the license and supply agreement between the parties.
(11) Restatement
-----------

Subsequent to the issuance of the Company's 1998 financial statements and the filing of its 1998 Form 10-K, March 31, 1999 Form $10 Q$ and June 30, 1999 Form $10 Q$ with the Securities and Exchange Commission (SEC), and following discussions with the staff of the SEC concerning its review of the Company's financial statements, APS decided to restate its financial statements for the fiscal years ended December 31, 1992 through 1998 and the first and second quarters of 1999. The accompanying condensed consolidated financial statements for the three and nine months ended September 30, 1998 and as of December 31,1998 present restated results to reflect a change in accounting such that license fees are now amortized over the estimated life of the product to which they relate. In prior presentations, the Company recognized as earned license fees which were non-refundable and not subject to material contingencies or commitments. The change results in a difference in the timing of revenue recognition of license fees and has no effect on the Company's cash flows.

A comparison of the restated and previously reported condensed consolidated statements of operations for the three and nine months ended September 30, 1998 follows:

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { As F } \\ & \text { Sept } \end{aligned}$ | Restated tember 30, | As P <br> Repo <br> Sept | Previously <br> orted <br> tember 30, | As Sep | $\begin{aligned} & \text { ted } \\ & \text { r } 30, \end{aligned}$ | As <br> Rep <br> Sep | $\begin{aligned} & \text { iously } \\ & \text { ed } 30 \text {, } \end{aligned}$ |
|  |  | 1998 |  | 1998 |  |  |  |  |
| Product revenues |  | 3,445,262 |  | \$ 3,445,262 |  | 3,410 |  | 3,410 |
| Royalties, license and option fees and R\&D fees |  | 1,540,311 |  | 1,707,600 |  | 9,983 |  | 9,072 |
| Total revenues |  | 4,985,573 |  | 5,152,862 |  | 3,393 |  | 2,482 |
| Cost of sales |  | 1,950,668 |  | 1,950,668 |  | 3,621 |  | 3,621 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Research \& development, net |  | 996,052 |  | 996,052 |  | 5,894 |  | 5,894 |
| Selling \& marketing |  | 684,585 |  | 684,585 |  | 9, 311 |  | 9, 311 |
| General \& administration |  | 859,585 |  | 859,585 |  | 1,686 |  | 1,686 |
| Total operating expenses |  | 2,540,222 |  | 2,540,222 |  | 6,891 |  | 6,891 |
| Operating income |  | 494,683 |  | 661,972 |  | 2,881 |  | 1,970 |
| Interest income |  | 51,001 |  | 51,001 |  | 5,360 |  | 5,360 |
| Interest expense |  | $(193,127)$ |  | $(193,127)$ |  | 3,326) |  | 3, 326 ) |
| Other income (expense), net |  | 2,105 |  | 2,105 |  | 8,254) |  | 8,254) |
| Net income | \$ | 354,662 |  | \$ 521,951 | \$ | 6,661 | \$ | 5,750 |
| Basic earnings per common <br> share$\$ 0.02$ \$ 0.03 \$ 0.03 \$ 0.04 |  |  |  |  |  |  |  |  |
| Diluted earnings per common <br> share$\$ 0.02$ \$ 0.03 \$ 0.03 \$ 0.04 |  |  |  |  |  |  |  |  |
| Weighted average common shares <br> outstanding-basic 19,969,391 19,969,391 19,807,934 19,807,934 |  |  |  |  |  |  |  |  |
| Weighted average common shares |  |  |  |  |  |  |  |  |

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (all dollar amounts rounded to the nearest thousand)
------------------

Results of Operations for the Three Months Ended September 30, 1999
and 1998

- --------

Except for statements of historical fact, the statements herein are forward-looking and are subject to a number of risks and uncertainties that could cause actual results to differ materially from the statements made. These include, among others, uncertainty associated with timely approval, launch and acceptance of new products, establishment of new corporate alliances, progress in research and development programs, risks of consummation of contemplated action to maximize stockholder value (as to which there is no assurance) and other risks described below or identified from time to time in the Company's Securities and Exchange Commission filings.

The Company's revenues are derived principally from product sales, license fees, royalties and R\&D fees. Under strategic alliance arrangements entered into with certain corporations, APS can receive access/license fees, milestone payments, commitments for future minimum purchases, royalties based on third party product sales or a share of partners' revenues, and revenues from the sale of Microsponge and Polytrap systems. The Company is currently manufacturing and selling Microsponge(R) and Polytrap (R) delivery systems for use by customers in approximately 100 different personal care and cosmetic products.

Total revenues for the three months ended September 30, 1999 were $\$ 5,181,000$ which represents an increase of $\$ 196,000$ or $4 \%$ over the corresponding period of the prior year, as restated. Product revenues increased by $\$ 479,000$ or $14 \%$ to $\$ 3,924,000$. This was due mainly to a $50 \%$ increase in sales of Microsponge-entrapped retinol and Vitamin $K$ formulations which reflected U.S. launches by new customers. This was partially offset by a $32 \%$ decrease in sales of toiletries, due in part to the absence of shipments to a customer for a baby-wipe product which was discontinued in 1998.

Royalties, license and R\&D fees totaled $\$ 1,257,000$, a decrease of $\$ 283,000$ or $18 \%$ from the year-ago quarter, as restated, due mainly to the absence of R\&D fees which rely on the timing and status of various R\&D projects.

Gross profit on product revenues of $\$ 2,035,000$ increased as a percentage of product revenues by nine percentage points to $52 \%$ due to the sales mix, as sales of higher-margin cosmeceutical products replaced sales of lower-margin toiletries.

Research and development expenses increased by $\$ 32,000$ or $3 \%$ to $\$ 1,028,000$ due mainly to higher professional fees relating to the Company's proprietary patent estate partially offset by a decrease in clinical studies from the year-ago quarter.

Selling and marketing expenses decreased by $\$ 55,000$ or $8 \%$ to $\$ 630,000$ due mainly to decreased headcount and lower commission payments compared to the year-ago quarter.

General and administrative expenses increased by $\$ 64,000$ or $7 \%$ to $\$ 923,000$ due mainly to increased directors' and professional fees.

Interest expense decreased by $\$ 43,000$ or $22 \%$ to $\$ 150,000$ due to lower average debt compared to the year-ago quarter.

Results of Operations for the Nine Months Ended September 30, 1999

and 1998

Total revenues for the nine months ended September 30, 1999 increased by $\$ 242,000$ or $2 \%$ to $\$ 14,916,000$ compared to the corresponding period of the prior year. Product revenues decreased by $\$ 190,000$ or $2 \%$ to $\$ 10,403,000$, as restated. This was due mainly
to the absence of shipments in the current year of Microsponge
entrapments for a baby-wipe product which was discontinued in 1998, partially offset by shipments of Microsponge-based retinol and Vitamin K formulations for U.S. launches by new customers. Royalties, license and R\&D fees increased by $\$ 433,000$ or $11 \%$ due mainly to the exercise of an option by a cosmeceutical customer for rights to a proprietary product and its subsequent sale to a third party, and an increase in license fees recognized in the period.

Gross profit on product revenues for the nine months ended September 30,1999 increased by $\$ 346,000$ or $7 \%$ to $\$ 5,286,000$ over the corresponding period of the prior year due to the improved sales mix, as sales of higher-margin cosmeceutical products replaced sales of lower-margin toiletries.

Research and development expenses decreased by $\$ 84,000$ or $3 \%$ to $\$ 3,112,000$ for the nine months ended September 30, 1999 due mainly to the absence of clinical study costs and higher expense reimbursement in the period. Selling and marketing expense for the nine months ended September 30, 1999 decreased by $\$ 253,000$ or $11 \%$ due mainly to reduced headcount.

General and administrative expenses for the nine months ended September 30, 1999 increased by $\$ 211,000$ or $9 \%$ to $\$ 2,663,000$ due mainly to increased directors' fees and professional fees resulting from a potential proxy contest which was resolved in the second quarter of 1999.

Interest income for the nine months ended September 30, 1999 decreased by $\$ 72,000$ or $35 \%$ due to lower average cash balances. Interest expense decreased by $\$ 179,000$ or $28 \%$ to $\$ 454,000$ due to the repayment of debt in the first quarter of 1999.

Capital Resources and Liquidity

Total assets as of September 30 , 1999 were $\$ 23,577,000$ compared with $\$ 23,081,000$ at December 31, 1998. Working capital increased to $\$ 8,857,000$ from $\$ 4,760,000$, as restated, for the nine-month period ending September 30,1999 and cash and cash equivalents decreased to $\$ 3,153,000$ from $\$ 4,088,000$. During the first nine months of 1999, the Company's operating activities used $\$ 1,526,000$ of cash compared to $\$ 3,076,000$ in the first nine months of the prior year. The Company invested approximately $\$ 3,112,000$ in product research and development and $\$ 2,046,000$ in selling and marketing the Company's products and technologies during the first nine months of 1999.

Trade accounts receivable increased to \$3,027,000 at September 30, 1999 from $\$ 2,533,000$ at December 31, 1998. Days sales outstanding were 79 days at September 30,1999 compared to 68 days at December 31, 1998 due mainly to the timing of shipments during the third quarter. Receivables from royalties, license and option fees and R\&D fees decreased to $\$ 2,054,000$ at September 30,1999 compared to $\$ 2,297,000$ at December 31, 1998 .

Inventory increased to $\$ 4,424,000$ at September 30, 1999 from $\$ 2,959,000$ at December 31, 1998 due mainly to a planned build-up of the Microsponge and Polytrap systems as part of the Company's contingency plans for possible disruptions caused by Year 2000 problems.

Capital expenditures for the nine months ended September 30, 1999 decreased substantially to $\$ 184,000$ compared to $\$ 2,440,000$ in the same period of the prior year. The first nine months of the prior year included capital expenditures related to expansion of the Company's manufacturing facility in Louisiana and leasehold improvements to the Company's new facility in Redwood City, which are now complete.

In March 1999, the Company received a $\$ 4,000,000$ term loan with a fixed interest rate of $13.87 \%$. The loan is secured by the assets of the Company's manufacturing facility in Louisiana and a portion of the Company's accounts receivable. Principal and interest payments are due in equal monthly installments over a period of forty-eight months commencing March 1999. The term loan was obtained mainly to refinance scheduled debt repayments made in the first quarter of 1999.

In accordance with the terms of the settlement agreement with Biosource (Note 10), the Company paid Biosource the final settlement amount of $\$ 1,000,000$ in cash in May 1999 in lieu of issuing shares
of the Company's common stock in payment.
The Company has financed its operations, including technology and product research and development, from amounts raised in debt and equity financings, the sale of Microsponge and Polytrap delivery systems and analytical standard products, payments received under licensing agreements, and interest earned on short-term investments.

The Company's existing cash and cash equivalents, collections of trade accounts receivable, together with interest income and other revenue producing activities including royalties, license and option fees and R\&D fees, are expected to be sufficient to meet the Company's working capital requirements for the foreseeable future, assuming no changes to existing business plans.

Year 2000

- ---------

The Company is conducting a comprehensive review of its internal computer systems to ensure these systems are adequate to address the issues expected to arise in connection with the Year 2000. These issues include the possibility that software which uses only the last two digits to refer to the year will no longer function properly for years that begin with 20 rather than 19. In addition, the Company is reviewing the status of its customers and suppliers with regard to this issue and assessing the potential impact of noncompliance by such parties on the Company's operations.

The Company developed a three-phased program to address Year 2000 issues. The first phase consisted of identifying necessary changes to application software used by the Company. The Company utilizes an integrated ERP system for the majority of its manufacturing and financial systems and has received the Year 2000 compliant version of the software from the vendor. Implementation of the upgraded software was completed on September 30, 1998.

The second phase consisted of identifying and determining whether Company systems not addressed in Phase One (including non-IT systems) are Year 2000 compliant. The Company believes that upgrades and replacements of systems that are not Year 2000 compliant have been substantially completed.

The third phase consisted of determining the extent to which the Company may be impacted by third parties' systems, which may not be Year 2000-compliant. The Year 2000 computer issue creates risk for the Company from third parties with whom the Company deals on financial transactions worldwide. Although the Company has received assurances from third parties that their systems are either currently Year 2000 compliant or will be Year 2000 compliant by the end of the year, there can be no assurance that the systems of other companies with which the Company deals or on which the Company's systems rely will be converted on a timely basis, or that any such failure to convert by another company could not have an adverse effect on the Company.

The Company has incurred approximately $\$ 600,000$ to remediate noncompliant systems since the project was started in early 1998. Most of the costs incurred were for purchases of new systems and related equipment. The Company has funded all costs to upgrade or replace systems that are not Year 2000-compliant through operating cash flows.

As part of its Year 2000 contingency plans the Company has incurred a build-up of inventories of approximately $\$ 1,000,000$.

The Company is currently in the process of considering potential Year 2000 scenarios and developing formal contingency plans for addressing any problems which may result if the work performed in phase two and three do not successfully resolve all issues by the Year 2000.

Failure to complete any necessary remediation by the Year 2000 may have a material adverse impact on the operations of the Company. Failure of third parties, such as customers and suppliers, to remediate Year 2000 problems in their IT and non-IT systems would also have a material adverse impact on the operations of the Company.

In June 1998, the FASB issued SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities" (SFAS 133) which as amended by SFAS No. 137 "Accounting for Derivative Instruments and Hedging Activities, Deferral of the Effective Date of FASB Statement No. 133, and Amendment of FASB Statement No. 133" will be effective for all fiscal quarters of fiscal years beginning after June 15, 2000. SFAS 133 establishes accounting and reporting standards for derivative instruments and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. SFAS 133 generally provides for matching the timing of gain or loss recognition on the hedging instrument with the recognition of (a) the changes in the fair value of the hedged asset or liability that are attributed to the hedged risk or (b) the earnings effect of hedged forecasted transactions. Earlier application of all provisions of this statement is encouraged but it is permitted only as of the beginning of any fiscal quarter that begins after issuance of this statement. The Company anticipates that adoption of this statement will not have a material effect on the consolidated financial statements.

In November, 1997 Biosource Technologies, Inc. ("Biosource") filed a complaint against the Company in the San Mateo Superior Court. Biosource claimed damages from the Company on the grounds that the Company has failed to pay certain minimum amounts allegedly due under a contract for the supply of melanin.

In December 1998, the Company reached a settlement agreement with Biosource for a net amount of $\$ 1,300,000$, which consists of a \$1,500,000 settlement of Biosource's claims and a \$200,000 settlement of the Company's cross claims. Pursuant to the agreement, the Company paid Biosource $\$ 300,000$ in January 1999 and $\$ 1,000,000$ in May 1999. The settlement agreement also provided for the termination of the license and supply agreement between the parties.

ITEM 6. Exhibits and Reports on Form 8-K
(a) Exhibits: 27 Financial Data Schedules as of and for the nine months ended September 30, 1999 and September 30, 1998.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ADVANCED POLYMER SYSTEMS, INC.

Date: November 18, 1999

Date: November 18, 1999

By: /S/ John J. Meakem, Jr.
John J. Meakem, Jr.
Chairman, President and
Chief Executive Officer

By: /S/ Michael O'Connell
Michael O'Connell
Executive Vice President, Chief Administrative Officer and Chief Financial Officer; President of Pharmaceutical
Sciences

THE SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION
EXTRACTED FROM THE UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET AS OF SEPTEMBER 30, 1999, AND UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1999, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

$$
9-\mathrm{MOS}^{\perp}
$$

> DEC-31-1999

SEP-30-1999
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0
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13,226
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0
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$10,402,984$
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5,117,201
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0
$1,652,677$
0.08
0.08

THE SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE UNAUDITED RESTATED CONDENSED CONSOLIDATED BALANCE SHEET AS OF SEPTEMBER 30, 1998, AND UNAUDITED RESTATED CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1998, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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                    9-MOS
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        SEP-30-1998
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23,704,058
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        626,661
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            0.03
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[^0]:    See accompanying notes.

