

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): November 9, 2017

Heron Therapeutics, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-33221
(Commission
File Number)

94-2875566
(I.R.S. Employer
Identification No.)

4242 Campus Point Court, Suite 200, San Diego, CA
(Address of principal executive offices)

92121
(Zip Code)

Registrant's telephone number, including area code (858) 251-4400

N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 8.01 Other Events.

On November 9, 2017, Heron Therapeutics, Inc. (the "Company") issued a press release announcing that the U.S. Food and Drug Administration has approved CINVANTI™ (aprepitant) injectable emulsion, in combination with other antiemetic agents, for the prevention of acute and delayed chemotherapy-induced nausea and vomiting, as described in the press release furnished herewith as Exhibit 99.1.

A copy of presentation materials, all or a part of which may be used by the Company in investor or scientific presentations from time to time, is furnished as Exhibit 99.2 hereto. The attached materials have also been posted on the Company's website at www.herontx.com. The Company does not undertake any obligation to update this presentation.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press Release, dated November 9, 2017
99.2	Corporate Presentation, dated November 9, 2017

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 9, 2017

Heron Therapeutics, Inc.

/s/ David L. Szekeres

David L. Szekeres

Senior Vice President, General Counsel,

Business Development and Corporate Secretary



Heron Therapeutics Announces U.S. FDA Approval of CINVANTI™ (aprepitant) Injectable Emulsion for the Prevention of Acute and Delayed Chemotherapy-Induced Nausea and Vomiting (CINV)

- *CINVANTI Is the First and Only Polysorbate 80-Free, Intravenous Formulation of an NK₁ Receptor Antagonist Indicated for the Prevention of Acute and Delayed CINV -*
- *Heron's CINV Franchise Is the Only Franchise to Include Approved Injectable Therapies That Address Both Mechanisms of CINV -*
- *U.S. Commercial Launch of CINVANTI Is Planned for January 2018 -*
- *Conference Call and Webcast Today at 4:30 PM EST -*

SAN DIEGO, Calif. -- (BUSINESS WIRE) – November 9, 2017 -- Heron Therapeutics, Inc. (Nasdaq: HRTX) (the Company or Heron), a commercial-stage biotechnology company focused on developing novel, best-in-class treatments to address some of the most important unmet patient needs, today announced that the U.S. Food and Drug Administration (FDA) has approved CINVANTI™ (aprepitant) injectable emulsion, for intravenous infusion. CINVANTI is a substance P/neurokinin-1 (NK₁) receptor antagonist, indicated in adults, in combination with other antiemetic agents, for the prevention of acute and delayed nausea and vomiting associated with initial and repeat courses of highly emetogenic cancer chemotherapy (HEC) including high-dose cisplatin and nausea and vomiting associated with initial and repeat courses of moderately emetogenic cancer chemotherapy (MEC). With this approval, Heron now is the only company with approved injectable therapies that address the two primary mechanisms of CINV: SUSTOL®, a serotonin-3 (5-HT₃) receptor antagonist, and CINVANTI, an NK₁ receptor antagonist.

CINVANTI is the first and only polysorbate 80-free, intravenous formulation of an NK₁ receptor antagonist indicated for the prevention of acute and delayed CINV. CINVANTI is the first intravenous formulation to directly deliver aprepitant, the active ingredient in EMEND® capsules. Aprepitant (including its prodrug, fosaprepitant) is the only single-agent NK₁ receptor antagonist to significantly reduce CINV in both the acute phase (0 – 24 hours after chemotherapy) and the delayed phase (24 – 120 hours after chemotherapy).ⁱ,
 ii CINVANTI does not contain polysorbate 80 or any other synthetic surfactant. Pharmaceutical formulations containing polysorbate 80 have been linked to hypersensitivity reactions, including anaphylaxis and irritation of blood vessels resulting in infusion-site pain.^{ii, iii, iv}

CINVANTI was approved based on data demonstrating the bioequivalence of CINVANTI to EMEND IV® (fosaprepitant), supporting its efficacy for the prevention of acute and delayed CINV following HEC and MEC.

Results from 2 pivotal randomized, cross-over bioequivalence studies of CINVANTI and EMEND IV showed subjects receiving CINVANTI reported fewer adverse events than those receiving EMEND IV, including substantially fewer infusion-site reactions.v

“CINV remains a high unmet medical need in the oncology community, and 5 full days of CINV coverage continues to be our goal. NK1 receptor antagonists are recommended for routine use with HEC and are a recommended option with MEC. Despite this, NK1 receptor antagonists are underutilized in CINV. This provides a large opportunity for CINVANTI to help more patients avoid CINV and adhere to their chemotherapy regimens,” said Jeffrey F. Patton, M.D., Chief Executive Officer of Tennessee Oncology.

“Aprepitant has long been the standard in the NK1 class and it remains the only single-agent NK1 with proven efficacy in preventing CINV in both the acute and delayed phases in HEC and MEC. Because CINVANTI is a novel, polysorbate 80-free IV formulation of aprepitant, it enables physicians to provide patients with standard-of-care efficacy without the potential risk of polysorbate 80-related adverse events, such as infusion-site reactions,” said Rudolph M. Navari, M.D., Ph.D., University of Alabama, Birmingham School of Medicine, Director, Cancer Care Program, Division of Hematology Oncology.

“Since both CINVANTI and SUSTOL have been shown to significantly reduce CINV in both the acute and delayed phase, by complementary mechanisms, they are an excellent strategic and operational fit for the Heron commercial team. The commercial team is ready to launch CINVANTI in January of next year,” said Barry D. Quart, Pharm.D., Chief Executive Officer of Heron. “To obtain FDA approval for a second product in just over a year is a significant achievement for Heron, and we remain on-track with our third important product, HTX-011, which we expect to file for FDA review in 2018.”

Conference Call and Webcast

Heron will host a conference call and webcast on November 9, 2017 at 4:30 PM EST. The conference call can be accessed by dialing 877-311-5906 for domestic callers and 281-241-6150 for international callers. Please provide the operator with the passcode 3496939 to join the conference call. A slide presentation accompanying today’s press release and conference call may also be found on Heron’s website at www.herontx.com under the investor relations section. The conference call will also be available via webcast under the investor relations section of Heron’s website. Please connect to Heron’s website several minutes prior to the start of the broadcast to ensure adequate time for any software download that may be necessary.

An archive of today's teleconference and webcast will be available on Heron's website for 60 days following the call.

About CINVANTI (aprepitant) injectable emulsion

CINVANTI is an intravenous formulation of aprepitant, an NK₁ receptor antagonist for the prevention of CINV. CINVANTI is used in combination with a 5-HT₃ receptor antagonist and dexamethasone. Heron developed CINVANTI, a proprietary novel lipid emulsion formulation of aprepitant, to overcome the low water solubility of aprepitant without polysorbate 80 or other synthetic surfactants, with the goal to reduce the risk for infusion-site reactions and hypersensitivity reactions that are reported with EMEND IV.

Please see Full Prescribing Information at www.CINVANTI.com.

Important Safety Information for CINVANTI

CINVANTI is contraindicated in patients with hypersensitivity to any of the components of CINVANTI. Serious hypersensitivity reactions, including anaphylaxis and anaphylactic shock, have been reported with fosaprepitant, a prodrug of aprepitant, and with oral aprepitant. Symptoms including flushing, erythema, dyspnea, hypotension and syncope have been reported. If symptoms occur, discontinue CINVANTI. Do not reinstate if symptoms occur with first-time use.

Use of pimozide with CINVANTI is contraindicated due to the risk of significantly increased plasma concentrations of pimozide, potentially resulting in prolongation of the QT interval, a known adverse reaction of pimozide.

Use of CINVANTI may result in clinically significant CYP3A4 Drug Interactions. Aprepitant is a substrate, weak-to-moderate (dose-dependent) inhibitor, and an inducer of CYP3A4. Use with other drugs that are CYP3A4 substrates may result in increased plasma concentration of the concomitant drug. Use of CINVANTI with strong or moderate CYP3A4 inhibitors (e.g., ketoconazole, diltiazem) may increase plasma concentrations of aprepitant and result in an increased risk of adverse reactions related to CINVANTI. Use of CINVANTI with strong CYP3A4 inducers (e.g., rifampin) may result in a reduction in aprepitant plasma concentrations and decreased efficacy of aprepitant.

Co-administration of CINVANTI with warfarin, a CYP2C9 substrate, may result in a clinically significant decrease in the International Normalized Ratio (INR) of prothrombin time. Monitor the INR in patients on chronic warfarin therapy in the 2-week period, particularly at 7 to 10 days, following initiation of CINVANTI with each chemotherapy cycle.

The efficacy of hormonal contraceptives may be reduced during administration of and for 28 days following the last dose of CINVANTI. Advise patients to use effective alternative or back-up methods of non-hormonal contraception during treatment with

CINVANTI and for 1 month following administration of CINVANTI or oral aprepitant, whichever is administered last.

Avoid use of CINVANTI in pregnant women as alcohol is an inactive ingredient for CINVANTI. There is no safe level of alcohol exposure in pregnancy.

No dosage adjustment is necessary for patients with mild to moderate hepatic impairment (Child-Pugh score 5 to 9). There are no clinical or pharmacokinetic data in patients with severe hepatic impairment (Child-Pugh score greater than 9). Additional monitoring for adverse reactions in these patients may be warranted when CINVANTI is administered.

In general, use caution when dosing elderly patients as they have a greater frequency of decreased hepatic, renal or cardiac function and concomitant disease or other drug therapy.

The most common adverse reactions with the 3-day oral aprepitant regimen in conjunction with MEC (³1% and greater than standard therapy) were fatigue and eructation.

The most common adverse reactions with the single-dose intravenous fosaprepitant regimen in conjunction with HEC were generally similar to that seen in prior HEC studies with oral aprepitant. In addition, infusion site reactions (3%) occurred.

The most common adverse reactions with a single-dose of CINVANTI (³2%) were headache and fatigue.

Please see Full Prescribing Information at www.CINVANTI.com.

About SUSTOL (granisetron) extended-release injection

SUSTOL is indicated in combination with other antiemetics in adults for the prevention of acute and delayed nausea and vomiting associated with initial and repeat courses of moderately emetogenic chemotherapy (MEC) or anthracycline and cyclophosphamide (AC) combination chemotherapy regimens. SUSTOL is an extended-release, injectable 5-HT₃ receptor antagonist that utilizes Heron's Biochronomer® polymer-based drug delivery technology to maintain therapeutic levels of granisetron for ³⁵ days. The SUSTOL global Phase 3 development program was comprised of two, large, guideline-based clinical studies that evaluated SUSTOL's efficacy and safety in more than 2,000 patients with cancer. SUSTOL's efficacy in preventing nausea and vomiting was evaluated in both the acute phase (0 – 24 hours after chemotherapy) and delayed phase (24 – 120 hours after chemotherapy).

Please see Full Prescribing Information at www.SUSTOL.com.

About Chemotherapy-Induced Nausea and Vomiting (CINV)

While chemotherapy is one of the most effective and commonly used therapies to help patients fight cancer, it is accompanied by debilitating side effects, including varying degrees of nausea and vomiting, often attributed as a leading cause of premature discontinuation of cancer treatment. The goal of antiemetic therapy is to prevent CINV in both the acute phase (0 – 24 hours after chemotherapy) and delayed phase (24 – 120 hours after chemotherapy). The National Comprehensive Cancer Network (NCCN) and the American Society of Clinical Oncology (ASCO) have categorized chemotherapy regimens based on the degree to which they cause nausea and vomiting: low emetogenic chemotherapy (LEC); moderately emetogenic chemotherapy (MEC); and highly emetogenic chemotherapy (HEC).

About HTX-011 for Postoperative Pain

HTX-011, which utilizes Heron's proprietary Biochronomer® drug delivery technology, is an investigational, long-acting, extended-release formulation of the local anesthetic bupivacaine in a fixed-dose combination with the anti-inflammatory meloxicam for the prevention of postoperative pain. By delivering sustained levels of both a potent anesthetic and a local anti-inflammatory agent directly to the site of tissue injury, HTX-011 was designed to deliver superior pain relief while reducing the need for systemically administered pain medications such as opioids, which carry the risk of harmful side effects, abuse and addiction. The Phase 2 development program for HTX-011 was designed to target the many patients undergoing a wide range of surgeries who experience significant postoperative pain. Heron has recently initiated the HTX-011 Phase 3 program and expects to file an NDA in 2018.

About Heron Therapeutics, Inc.

Heron Therapeutics, Inc. is a commercial-stage biotechnology company focused on improving the lives of patients by developing best-in-class treatments that address some of the most important unmet patient needs. Heron is developing novel, patient-focused solutions that apply its innovative science and technologies to already-approved pharmacological agents for patients suffering from cancer or pain. For more information, visit www.herontx.com.

Forward-Looking Statements

This news release contains "forward-looking statements" as defined by the Private Securities Litigation Reform Act of 1995. Heron cautions readers that forward-looking statements are based on management's expectations and assumptions as of the date of this news release and are subject to certain risks and uncertainties that could cause actual results to differ materially, including, but not limited to, those associated with: the timing of the commercial launch of CINVANTI; postmarketing safety information for

SUSTOL and CINVANTI; the potential market opportunity for CINVANTI; whether the HTX-011 Phase 2 study results are indicative of the results in future studies; the timing of completion and results of the Phase 3 studies for HTX-011; the timing of the NDA filing for HTX-011; and other risks and uncertainties identified in the Company's filings with the Securities and Exchange Commission. Forward-looking statements reflect our analysis only on their stated date, and Heron takes no obligation to update or revise these statements except as may be required by law.

Investor Relations and Media Contact:

David L. Szekeres
Senior VP, General Counsel, Business Development and Corporate Secretary
dszekeres@herontx.com
858-251-4447

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ⁱ EMEND [aprepitant] capsules [US package insert] (Rev. May 2017).

ⁱⁱ EMEND [fosaprepitant dimeglumine] for injection [US package insert] (Rev. August 2017).

ⁱⁱⁱ Joerger, M. (2012). "Prevention and handling of acute allergic and infusion reactions in oncology." *Ann Oncol* 23 Suppl 10: x313-319.

^{iv} Leal, A. D., K. C. Kadakia, S. Looker, C. Hilger, K. Sorgatz, K. Anderson, A. Jacobson, D. Grendahl, D. Seisler, T. Hobday and C. L. Loprinzi (2014).

"Fosaprepitant-induced phlebitis: a focus on patients receiving doxorubicin/cyclophosphamide therapy." *Support Care Cancer* 22(5): 1313-1317.

^v Ottoboni, T., G. Boccia, M.R. Keller, M. Cravets, N. Clendeninn, B. Quart. "Bioequivalence of HTX-019 (aprepitant IV) and fosaprepitant in healthy subjects." Presented at Hematology/Oncology Pharmacy Association Annual Conference, March 29-April 1, 2017, Anaheim, CA.



Corporate Presentation

November 9, 2017



Forward-Looking Statements

This presentation contains "forward-looking statements" as defined by the Private Securities Litigation Reform Act of 1995. We caution investors that forward-looking statements are based on management's expectations and assumptions as of the date of this presentation, and involve substantial risks and uncertainties that could cause our clinical development programs, future results, performance or achievements to differ significantly from those expressed or implied by the forward-looking statements. These risks and uncertainties include, but are not limited to, those associated with: the potential market opportunity and net sales for SUSTOL® and CINVANTI™; the timing of completion and results of the Phase 2 and Phase 3 trials for HTX-011; the timing of the NDA filing for HTX-011; and other risks and uncertainties identified in the Company's filings with the Securities and Exchange Commission. Forward-looking statements reflect our analysis only on their stated date, and we take no obligation to update or revise these statements except as may be required by law.

CINVANTI™ Now Approved

- CINVANTI™ is the first and only polysorbate 80-free IV NK₁ receptor antagonist approved for the prevention of **both** acute and delayed CINV



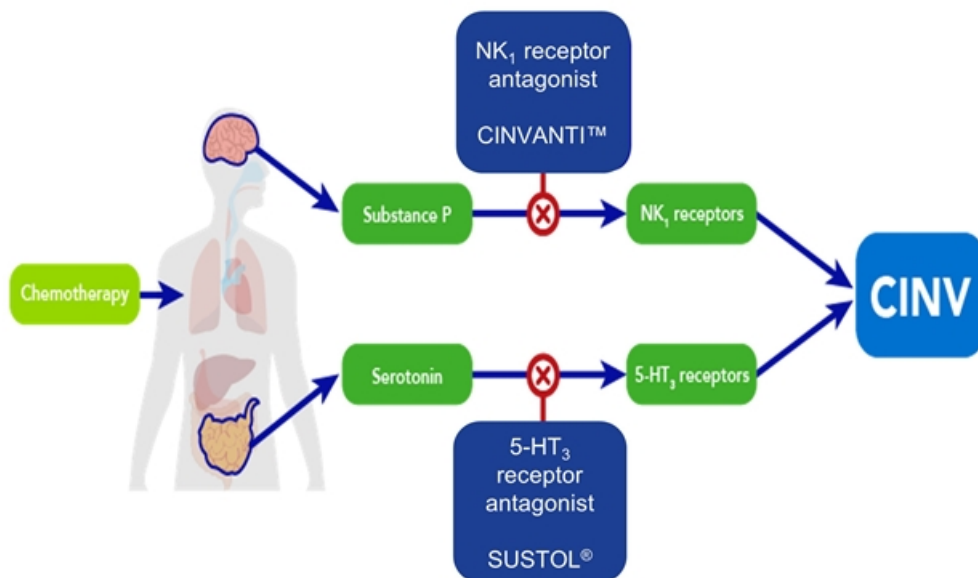
CINVANTI™ is indicated in adults, in combination with other antiemetic agents, for the prevention of acute and delayed nausea and vomiting associated with initial and repeat courses of highly emetogenic cancer chemotherapy (HEC) including high-dose cisplatin and nausea and vomiting associated with initial and repeat courses of moderately emetogenic cancer chemotherapy (MEC).

Please see Full Prescribing Information on www.CINVANTI.com

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CINV Prophylaxis Requires Two Complimentary Mechanisms of Action

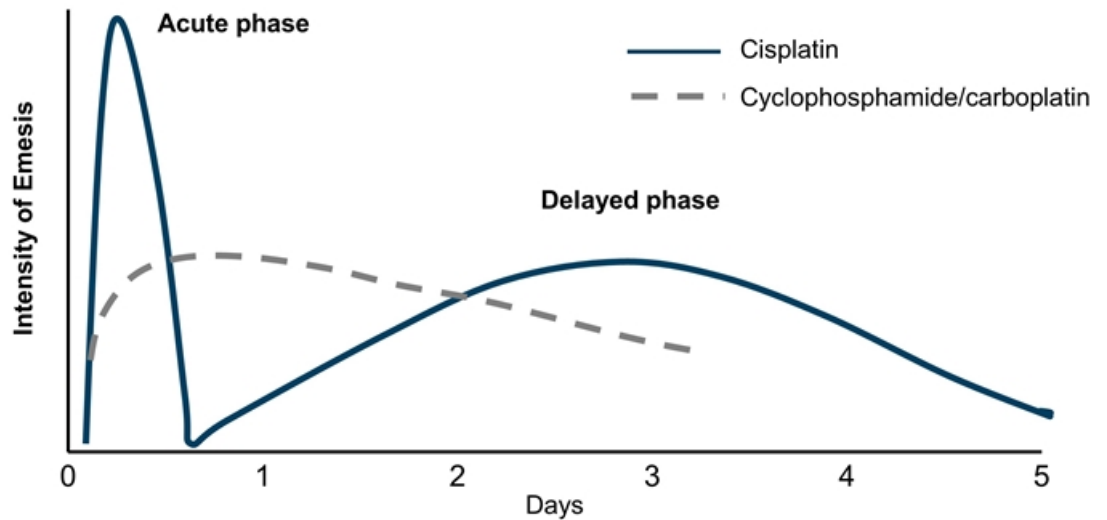


NK₁ receptor antagonists

- EMEND® IV (fosaprepitant) has 90% share of the US NK₁ market
- Infusion site reactions (predominately infusion site pain) observed with EMEND® IV are believed to be caused by the surfactant polysorbate 80 in the product

The Goal of Antiemetic Therapy is to Prevent CINV Across Both Acute and Delayed Phases

Patterns of CINV and Neurotransmitters Involved



5-HT₃ and NK₁ pathways are important in both acute and delayed phases of CINV

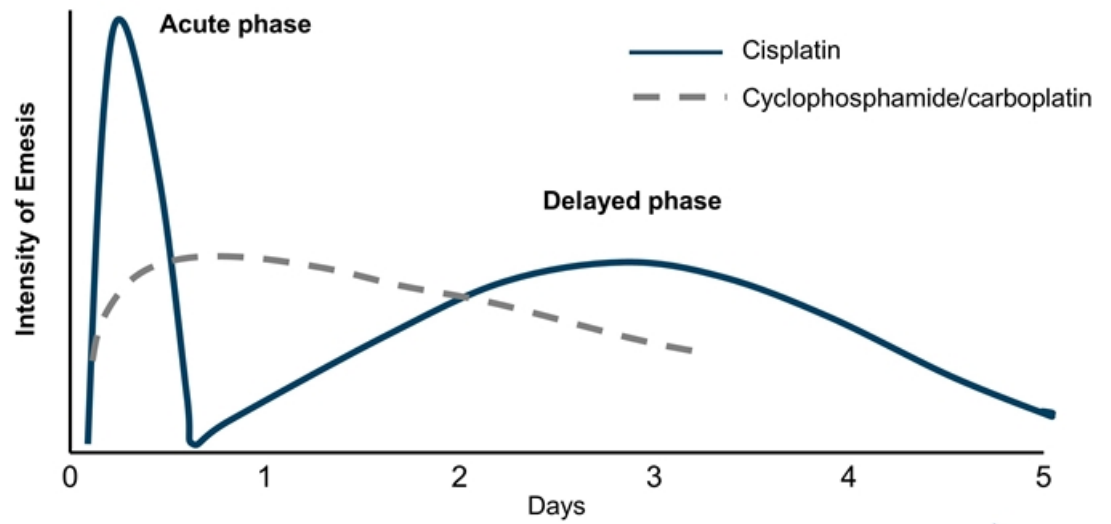
Neurotransmitters Involved

	Acute	Delayed
Neurotransmitters Involved	<ul style="list-style-type: none"> ✓ 5-HT₃ ✓ NK₁ 	<ul style="list-style-type: none"> ✓ NK₁ ✓ 5-HT₃

Martin 1996; Grundberg 2004

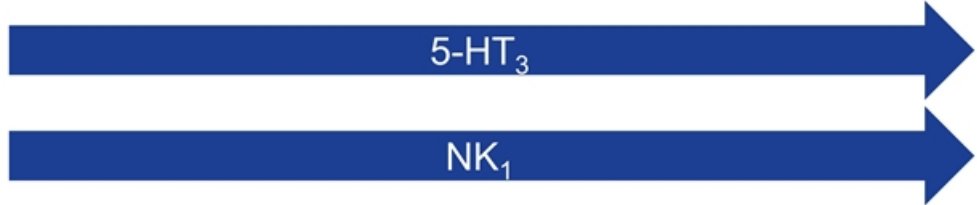
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Heron Therapeutics Is the Only Company with Two Single-Agent Products Approved for Prevention of Acute and Delayed CINV



sustol[®]
(granisetron) extended-release injection

CINVANTI[™]
(aprepitant) injectable emulsion



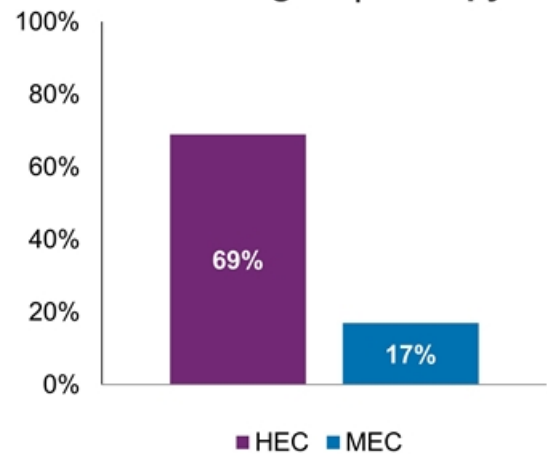
Despite an NCCN Category 1 Recommendation, NK₁'s are Underutilized

NCCN Antiemetic Guidelines

HEC	MEC
<ul style="list-style-type: none"> ▪ 5-HT₃ ▪ dexamethasone ▪ NK₁ ± olanzapine 	<ul style="list-style-type: none"> ▪ 5-HT₃ ▪ dexamethasone ± NK₁ ± olanzapine

NCCN 2017

Percent of Patients Receiving NK₁ Therapy



IPSOS "US Tandem Oncology Monitor Anti-Emetics Report" is based on chart audit data of 68,437 patient records between 2015 and 2016

Aprepitant Has Provided Unsurpassed Efficacy for CINV Prevention for Nearly 15 Years

Overview of Aprepitant

FDA approved	2003
NCCN Category 1 recommendation	Yes
Phase 3/4 clinical trials*	22
Patients studied in clinical trials*	7100+

~1.4 million administrations per year*[^]
~90% of which is IV fosaprepitant

Aprepitant is the only single-agent NK₁ that:

- Is FDA-approved for prevention of CINV in **both** acute and delayed phases
- Can be administered to patients receiving chemotherapy regardless of cycle length

No other NK₁ has been proven more effective than aprepitant

*Both oral aprepitant and IV fosaprepitant combined

8 [^]Source: IMS NPA 2016-2017

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Polysorbate 80 Is a Synthetic Surfactant Associated with Adverse Events



- Polysorbate 80 (PS-80) is a synthetic surfactant used to solubilize injectable chemotherapy and supportive care drugs
- PS-80 is a pharmacologically active compound and has been linked to adverse events in oncology patients

Reactions related to PS-80



SYSTEMIC ADVERSE EVENTS

- Hypersensitivity
- Anaphylaxis



INFUSION SITE ADVERSE EVENTS

- Pain
- Swelling
- Erythema
- Thrombophlebitis
- Pruritus

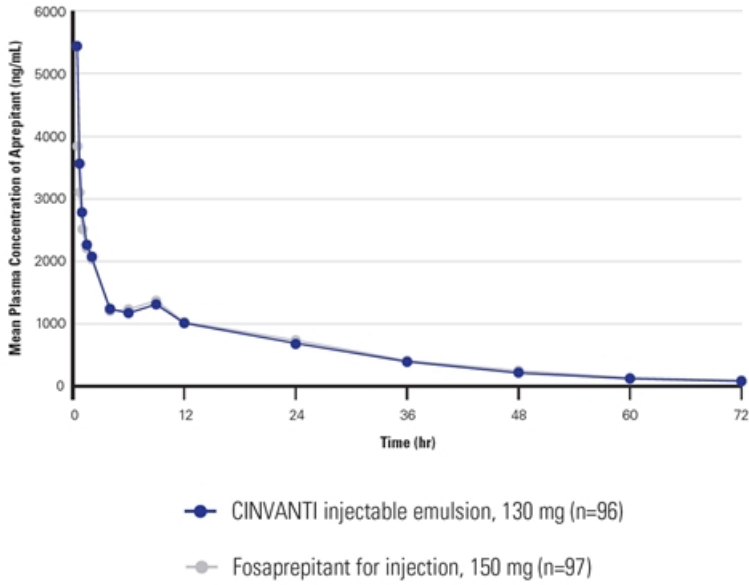
Injectable drugs containing PS-80

Chemotherapy	Supportive Care
<ul style="list-style-type: none">• Cabazitaxel• Docetaxel• Etoposide	<ul style="list-style-type: none">• Darbepoetin alfa (Aranesp)• Filgrastim (Neupogen)• Fosaprepitant

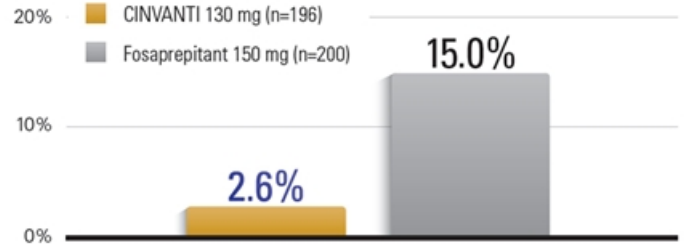
Heron's goal was to develop a new IV formulation of aprepitant that has the same efficacy as IV fosaprepitant without the potential risk of polysorbate 80-related AEs

CINVANTI™ Demonstrated Bioequivalence to Fosaprepitant and Fewer Treatment-Emergent Adverse Events Within 30 Minutes of Infusion

Demonstrated Bioequivalence to Fosaprepitant



Fewer TEAEs Within 30 Minutes of Infusion



Adverse events with $\geq 2\%$ of subjects within 30 min. of infusion

Adverse Event	CINVANTI 130 mg (n=196)	Fosaprepitant 150 mg (n=200)
Infusion site pain	0%	7%
Dyspnea	0.5%	3%
Nausea	0.5%	2%

Sources: CINVANTI US PI; data on file

CINVANTI™ Is the First and Only Polysorbate 80-Free IV NK₁ Approved for the Prevention of Both Acute and Delayed CINV



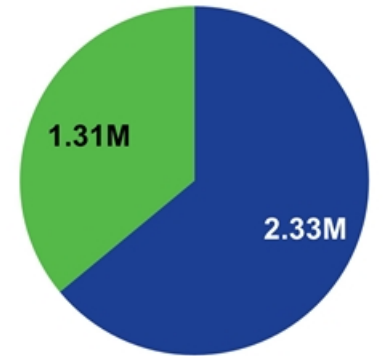
	CINVANTI™ IV	EMEND® IV	Varubi® IV
	aprepitant emulsion	fosaprepitant	rolapitant
Indicated for prevention of both acute and delayed CINV	Yes	Yes	No
Can be administered regardless of chemo cycle length	Yes	Yes	No
Polysorbate 80-free formulation	Yes	No	Yes
Emulsion formulation requires no reconstitution	Yes	No	Yes
Can be stored at room temperature for 60 days	Yes	No	Yes

With CINVANTI™, Heron Adds a Second Best-In-Class Therapy to Compete in a Branded CINV Market with ~3.6M Annual Units


sustol[®]
(granisetron) extended-release injection


CINVANTI[™]
(aprepitant) injectable emulsion

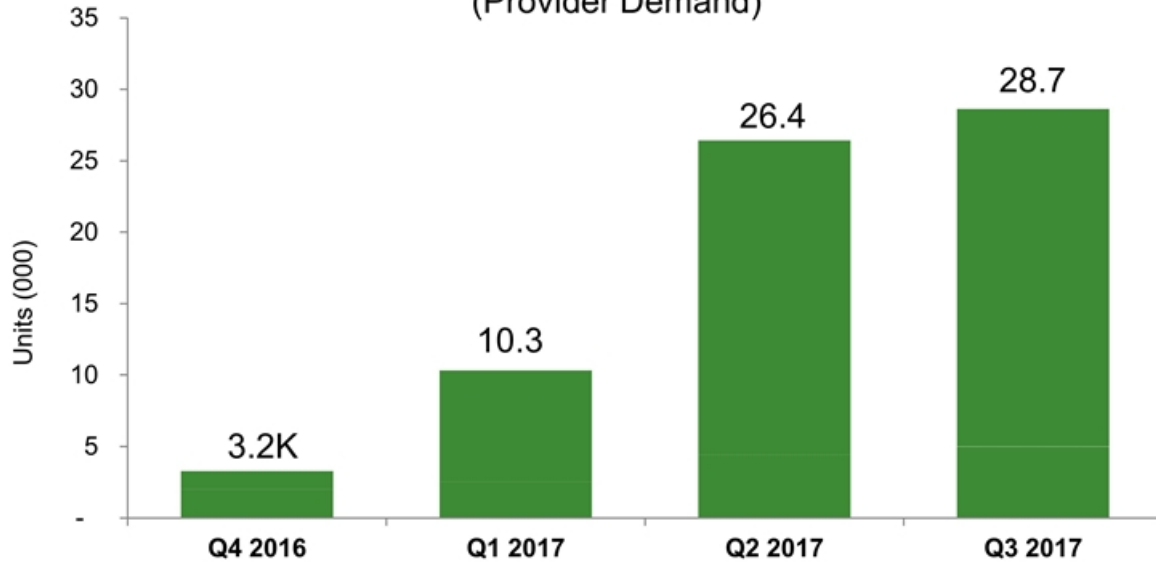
Leading Branded CINV Products
(Annual Units)



■ Aloxi® ■ Emend IV

SUSTOL[®] Delivered 28.7K Units in Q3 (8% Growth Vs. Q2)

SUSTOL Quarterly Unit Performance
(Provider Demand)

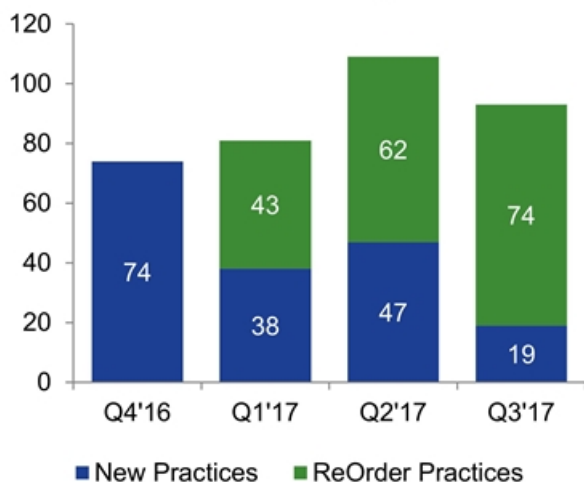


Net Sales	Q4 2016	Q1 2017	Q2 2017	Q3 2017
	\$1.3M	\$3.6M	\$8.5M	\$8.6M

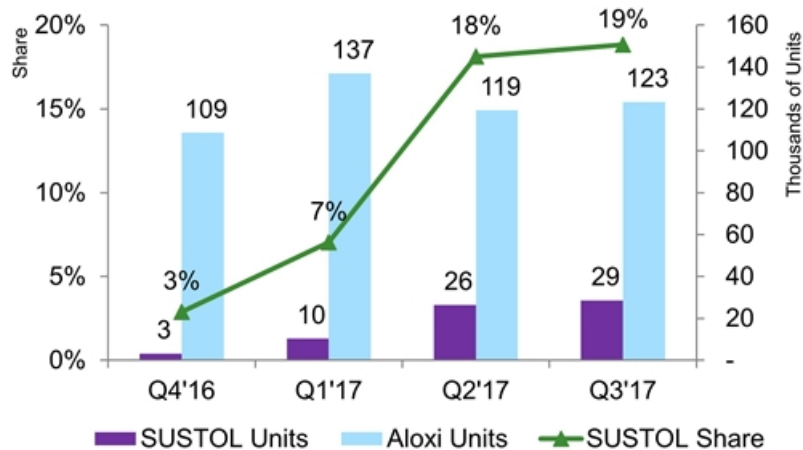
Source: Heron 867 data

As Expected, SUSTOL® Core Business was Steady, but Growth Slowed in Anticipation of Generic Aloxi®

Active Accounts By Quarter



Early Adopter Performance



Source: Heron 867 data

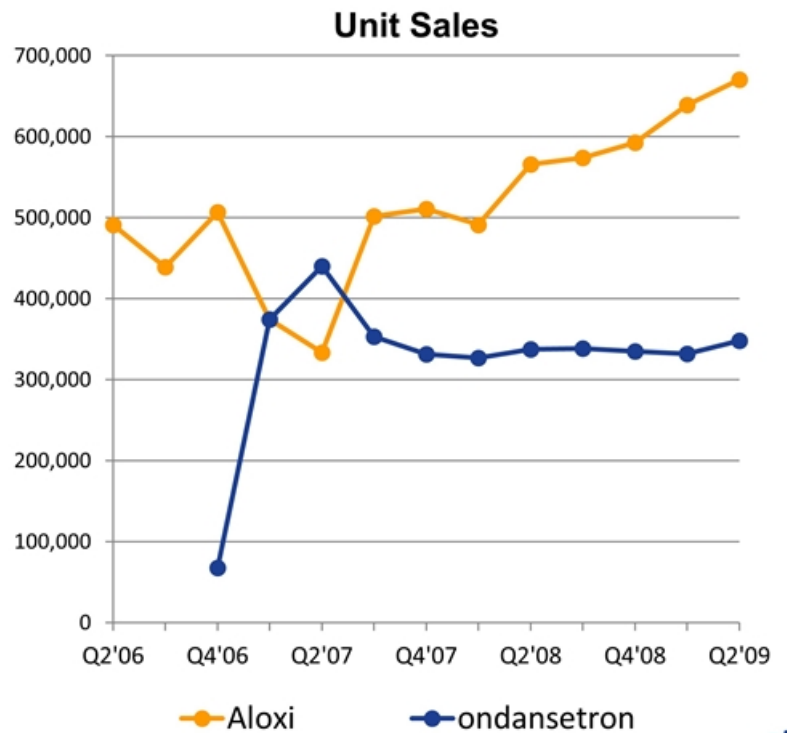
Market Insights Suggest SUSTOL® May Decline Modestly Through the Arbitrage and Grow Thereafter – Consistent with Aloxi® Analogue

Recent Market Insights

- Practices that are converting to SUSTOL are likely to maintain use¹
- ~67% of current “dabblers” likely to stop or reduce use of SUSTOL during arbitrage²
- ~20% of SUSTOL non-users would consider initiating SUSTOL during arbitrage²
 - “If generic Aloxi is available, it’s going to allow me to start using SUSTOL without having to worry about maintaining my Aloxi contract” – PM
- ~55% of HCPs said they would be interested in using SUSTOL post-arbitrage (equating to an addressable market of ~650K units)²
 - “When ASP [erodes], we would switch all patients from generic Aloxi to SUSTOL.” – PM
 - “SUSTOL usage would increase. There’s no reason to keep people on generic Aloxi.” – PM

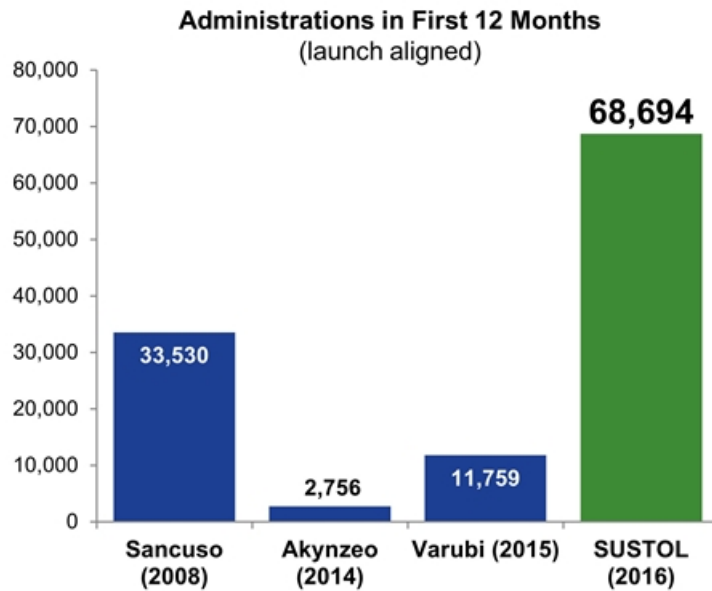
1 Customer discussions

2 Putnam Associates Qual Research Findings, June 2017



Despite Expectations of Generic Aloxi[®], SUSTOL[®] Continues to Outperform Recent CINV New Brand Launches

CINV New Brand Launches Since 2008



Sources: IMS DDD; Heron actuals (distributor 867 reports); due to data availability, Sancuso data includes actuals for launch months 3-12 and estimates for months 1-2

2017 CINV Franchise Outlook



SUSTOL®: We continue to expect core SUSTOL business to hold firm and with possibility of modest decline during arbitrage and growth thereafter

- **Maintain guidance of \$25M–\$30M in SUSTOL net sales in 2017**
- Permanent J-code granted by CMS; effective January 1, 2018



CINVANTI™ Now Approved

- First and only polysorbate 80-free IV NK₁ approved for the prevention of **both** acute and delayed CINV
- Product, pricing, and contracting available Jan 3, 2018
- Offers strong strategic and operational fit with existing commercial organization
- Heron will build on the success of SUSTOL to win in a branded CINV market with ~3.6M annual units

Key Catalysts in Pain & CINV Franchises

HTX-011 for Postoperative Pain	CINVANTI™ for CINV	SUSTOL® for CINV
✓ Top-line results abdominoplasty	✓ NDA submission	2017 net sales guidance: \$25M - \$30M
✓ Phase 2 program in nerve block initiated	✓ FDA approval	
✓ Initiated TKA study (local administration)		
✓ End-of-Phase 2 meeting		
✓ Phase 3 program initiated		
Top-line Pivotal Phase 3 results 1H 2018		
NDA filing 2018		